

Message Text

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13

ORIGIN EA-14

INFO OCT-01 ISO-00 EB-11 FEA-02 COME-00 CIAE-00 INR-11

NSAE-00 RSC-01 /040 R

DRAFTED BY EA/PRCM:PTLINCOLN,JR.:EBS

APPROVED BY EA/PRCM - TSBROOKS

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R 262313Z JUL 74

FM SECSTATE WASHDC

TO USLO PEKING

INFO AMCONSUL HONG KONG

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E.O.11652: NA

TAGS: ETRD, CH

SUBJECT: VISIT BY PRC TECHNICIANS TO ATLANTIC RICHFIELD

FACILITIES IN THE US

REF: A) PEKING 1244

B) PEKING 1243

1. THE ATLANTIC RICHFIELD (ARCO) CORPORATION HAS SOLD THE PRC SOME AROMATIC CHEMICAL TECHNOLOGY (MAINLY INVOLVING XYLENE AND PARAXYLENE) IN CONJUNCTION WITH THE TECHNIP PETROCHEMICAL COMPLEX PROJECT. OVER 90 PERCENT OF THE EQUIPMENT WILL BE PROCURED BY TECHNIP IN EUROPE; HOWEVER, A FEW PIECES OF US EQUIPMENT WILL BE INVOLVED. ARCO'S PORTION OF THE PROJECT IS WORTH ABOUT DOLS 15 TO 17 MILLION.

2. ARCO IS PROPOSING THAT THE PRC GROUP RECEIVE TRAINING AT COMPANY HEADQUARTERS IN PHILADELPHIA, A COMPANY-OWNED REFINERY IN HOUSTON, AND TWO SUB-CONTRACTORS LOCATED IN EASTERN PENNSYLVANIA. ALTHOUGH THE LENGTH OF THE TRAINING PROGRAM IS STILL UNDER NEGOTIATION WITH TECHIMPORT-- THROUGH TECHNIP, THE COMPANY ENVISAGES A STAY IN THE US OF FOUR DAYS TO TWO WEEKS. APPARENTLY, THE CHINESE ARE

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REQUESTING A LONGER TRAINING PROGRAM.

3. ENGELHARD MINERAL AND CHEMICAL CORPORATION IS INVOLVED
IN THE SALE IN THAT IT IS A JOINT LICENSOR WITH ARCO FOR

SOME OF THE TECHNOLOGY. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TECHNICAL ASSISTANCE, COAL TAR DERIVATIVES, VISAS, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 26 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: kelleyw0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE163504
Document Source: CORE
Document Unique ID: 00
Drafter: PTLINCOLN,JR.:EBS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740204-0809
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740713/aaaaakpg.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A) PEKING 1244
Review Action: RELEASED, APPROVED
Review Authority: kelleyw0
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUL 2002 by martinml>; APPROVED <27 FEB 2003 by kelleyw0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT BY PRC TECHNICIANS TO ATLANTIC RICHFIELD FACILITIES IN THE US
TAGS: ETRD, CVIS, CH, US, ARCO, ATLANTIC RICHFIELD CORPORATION
To: PEKING
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005